

Terence Chow

Group Chief Operating Officer,
Raffles Family Office



As Group COO, Terence Chow has accountability for the firm's business management, risk management, business transformation, corporate real estate and procurement functions. In addition, he also leads the firm's technology and operations capabilities to ensure Raffles is constantly innovating to deliver a best-in-class client experience.

Terence brings over 20 years of experience in the financial services industry. Before joining Raffles Family Office, he held several senior positions at the Royal Bank of Canada (RBC), most recently as CEO, Wealth Management – Asia. Under Terence's leadership, his teams have delivered significant growth in revenues, Assets under Management (AUM) and operational efficiencies. Before relocating to Asia, Terence led close to operational 700 professionals across Canada, Hong Kong, Singapore and Malaysia, supporting over 1,800 relationship managers and almost \$400 billion in AUM. As a leader, Terence has built very strong, high-performing teams and has attracted and cultivated talented individuals around the world.

Earlier in Terence's career, his experience spanned across Canada and the U.S., with roles that have ranged from Operations, Finance to Technology. During that time, Terence has developed a successful track record of driving business transformation, achieving operational efficiencies and enhancing client experiences.

Terence holds a Master of Business Administration from the Ivey School of Business, Western University in Canada.